## Parkland + SUNDCOLP®

May 2025

# **Unlocking Immediate Value** and Future Upside



parklandsunoco.ca

## **Forward Looking Statements**

This communication contains certain statements which constitute forward-looking information and statements (collectively, "forward-looking statements"), including "forward-looking statements" within the meaning of the federal securities laws, including Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are based upon current plans, estimates, expectations and ambitions that are subject to risks, uncertainties and assumptions, many of which are beyond the control of Sunoco LP ("Sunoco" or "SUN") and Parkland Corporation ("Parkland"), that could cause actual results to differ materially from those expressed in such forward-looking statements.

In this context, forward-looking statements often address future business and financial events, conditions, expectations, plans or ambitions, and often include, but are not limited to, words such as "expect," "continue," "may," "maintain," "will," "would." "intend." "plan." "target." or similar expressions, or variations or negatives of these words, but not all forward-looking statements include such words, Forwardlooking statements by their nature address matters that are, to different degrees. uncertain, such as the statements in this communication with respect to, among other things: the proposed transaction, and the anticipated benefits thereof, the consummation, terms, conditions, commitments, and timing of the proposed transaction; the belief that the combined company will be one of the largest independent fuel distributors in the Americas: the combined company's supply of over 15 billion annual fuel gallons; closing of the proposed transaction; the consideration payable to the Parkland shareholders in connection with the proposed transaction; the preservation of key Canadian operations and identity, including Sunoco's commitment to maintain significant employment levels in Canada, a Canadian head office in Calgary, and invest in Canada; the anticipated advantages. benefits, and financial returns available to unitholders of SunocoCorp as a result of the proposed transaction; the pro forma unit and cash and equity dividends of SunocoCorp; and the business, operations, and financial performance of Sunoco following completion of the proposed transaction, including expected run-rate synergies and improved margin capture, and increased resilience. Forward-looking statements are not guarantees of future performance and involve a number of risks and uncertainties, some of which are described in Parkland's management information circular and proxy statement dated May 26, 2025 (the "Information Circular") with respect to an annual and special meeting of the holders of common shares in the capital of the Company, Important risk factors that may cause such a difference include, but are not limited to: the completion of the proposed transaction on the anticipated terms and timing, or at all, including obtaining regulatory approvals, court approvals, the approval of the listing of the common units of SunocoCorp on the New York Stock Exchange, and receipt of Parkland shareholder approval: the anticipated tax treatment, unforeseen liabilities, future capital expenditures, revenues, expenses, earnings, synergies, economic performance, indebtedness, financial condition, losses, prospects, business and management strategies for the management, expansion and growth of the combined company's operations, including the possibility that any of the anticipated benefits of the proposed transaction will not be realized or will not be realized within the expected time period; the ability of Sunoco and Parkland to integrate the business successfully and to achieve anticipated synergies and value creation; potential litigation relating to the proposed transaction that could be instituted against Sunoco, Parkland, or their directors; the risk that disruptions from the proposed transaction will harm Sunoco's or Parkland's business, including current plans and operations and that management's time and attention will be diverted on transaction-related issues: potential adverse reactions or changes to business relationships, including with employees, suppliers, customers, competitors or credit rating agencies, resulting from the announcement or completion of the proposed transaction; rating agency actions and Sunoco and Parkland's ability to access short- and long-term debt markets on a timely and affordable basis; potential business uncertainty, including the outcome of commercial negotiations and changes to existing business relationships during the pendency of the proposed transaction that could affect Sunoco's and/or Parkland's financial performance and operating results; certain restrictions during the pendency of the proposed transaction that may impact Parkland's ability to pursue certain business opportunities or strategic transactions or otherwise operate its business; dilution caused by Sunoco's issuance of additional units representing limited partner interests in connection with the proposed transaction; fees, costs and expenses and the possibility that the transaction may be more expensive to complete than anticipated; and those risks and uncertainties described (i) under the heading "Risk Factors" in the Information Circular, (ii) under the headings "Cautionary Statement Regarding Forward-Looking Information" and "Risk Factors" in Parkland's current Annual Information Form dated March 5, 2025. and under the headings "Forward-Looking Information" and "Risk Factors" included in the Q4 2024 Management's Discussion and Analysis dated March 5, 2025, each as filed on SEDAR+ and available on Parkland's website at www.parkland.ca and (iii) in Item 1A of Sunoco's Annual Report on Form 10-K, filed with the U.S. Securities and Exchange Commission ("SEC") on February 14, 2025 and Item 1A of Sunoco's Quarterly Report on Form 10-Q, filed with the SEC on May 8, 2025. Those disclosures are incorporated by reference in this communication. While the list of factors presented here is considered representative, no such list should be considered to be a complete statement of all potential risks and uncertainties. Unlisted factors may present significant additional obstacles to the realization of forward-looking statements. Readers are cautioned not to place undue reliance on the forwardlooking statements contained in this communication, which are as of the date of this communication. Sunoco and Parkland do not intend to update these statements unless required by the securities laws to do so, and Sunoco and Parkland undertake no obligation to publicly release the result of any revisions to any such forwardlooking statements that may be made to reflect events or circumstances after the date of this communication. The forward-looking statements contained in this communication are expressly qualified by this cautionary statement.

This communication includes certain non-GAAP financial measures as defined under SEC Regulation G. Adjusted EBITDA is defined as net income before net interest expense, income tax expense, depreciation, amortization and accretion expense, non-cash unit-based compensation expense, unrealized gains and losses on commodity derivatives and inventory adjustments, and certain other operating

expenses reflected in net income that we do not believe are indicative of ongoing core operations, such as gain or loss on disposal of assets and impairment charges. We define Distributable cash flow, as adjusted ("DCF"), as Adjusted EBITDA less cash interest expense, including the accrual of interest expense related to our long-term debt which is paid on a semi-annual basis, current income tax expense, maintenance capital expenditures and other non-cash adjustments. This communication includes the forward-looking non-GAAP measure of Adjusted EBITDA. Due to the forwardlooking nature of the aforementioned non-GAAP financial measure, management cannot reliably or reasonably predict certain of the necessary components of the most directly comparable forward-looking GAAP measure without unreasonable effort, due to the inherent difficulty in quantifying certain amounts due to a variety of factors, including the unpredictability of commodity price movements and future charges or reversals outside the normal course of business which may be significant. Accordingly, we are unable to present a quantitative reconciliation of such forwardlooking non-GAAP financial measure to its most directly comparable forwardlooking GAAP financial measure.

#### Othe

All amounts are expressed in Canadian dollars unless otherwise noted.

#### Additional Information and Where to Find It

In connection with the potential transaction between Sunoco and Parkland, SunocoCorp intends to file any relevant materials with the SEC, which may include a registration statement under the Securities Act or the Exchange Act, which registration statement, if and when filed under the Securities Act, may contain a preliminary prospectus of SunocoCorp. INVESTORS AND SECURITY HOLDERS ARE URGED TO READ THE REGISTRATION STATEMENT/PROSPECTUS, IF AND WHEN FILED, AND ANY OTHER DOCUMENTS FILED WITH THE SEC CAREFULLY AND IN THEIR ENTIRETY WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED TRANSACTION AND RELATED MATTERS. Investors and security holders will be able to obtain free copies of the registration statement / prospectus (if and when available) and other documents filed with the SEC by Sunoco or SunocoCorp through the website maintained by the SEC at http://www.sec.gov. Copies of the documents filed with the SEC by Sunoco or SunocoCorp will also be available free of charge on Sunoco's website at https://www.sunocolp.com/investors or by contacting the contactbelow.

#### No Offer or Solicitation

This communication is for informational purposes only and is not intended to, and shall not, constitute an offer to sell or the solicitation of an offer to buy any securities or a solicitation of any vote or approval, nor shall there be any offer, issuance, exchange, transfer, solicitation or sale of securities in any jurisdiction in which such offer, issuance, exchange, transfer, solicitation or sale would be in contravention of applicable law. No offer of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act, or pursuant to an exemption therefrom, or prior to registration or qualification under applicable securities laws.

## One of the Largest Independent **Fuel Distributors in the Americas**

- Diversified and resilient business through scale and stability
- Financial strength and flexibility drives enhanced shareholder returns
- Long-term growth and value creation with flexible capital allocation

25%

Attractive premium<sup>1</sup>

\$250 Million

Run-rate synergies<sup>2</sup> (US\$)

\$9.1 Billion

Transaction Valuation<sup>3</sup> (US\$)

\$1+ Billion

Annual Free Cash Flow<sup>4</sup> (US\$)

15+ Billion

Annual fuel gallons

4 times

Leverage<sup>5</sup> target (12-18 months)

## **Transaction Summary**

Sunoco LP to acquire 100% of Parkland shares in cash and equity transaction

Terms	Parkland shareholders will receive consideration as follows, subject to proration¹ for All-Cash and All-Equity Options:  • Cash + Equity option: \$19.80 in cash + 0.295 SunocoCorp Units per share  • All-Cash option: \$44 in cash  • All-Equity option: ~0.536 SunocoCorp Units per share  2-year economic equalization: SunocoCorp unitholders to receive dividends per unit equal to Sunoco LP distribution per unit  Mutual termination fee: \$275 million²
Structure	SunocoCorp: newly listed on the NYSE and treated as a corporation for tax purposes as compared with owning Sunoco units directly
Conditions, Approvals, Timeline	Parkland shareholder approval  Regulatory approvals: HSR <sup>3</sup> Act, Investment Canada Act, Competition Act, Canada Transportation Act, material foreign antitrust and investment law approvals  Expected closing: Second half of 2025



#### **Diverse and Stable Business**

Scale and brand enable higher fuel distribution revenue uplift

Terminal portfolio delivers long-term income stability

Pipeline systems will remain high-value, critical infrastructure for decades



## **Strong Financial Profile**

Ample liquidity and strong credit profile provide financial flexibility for material growth

7%+ CAGR in distributable cash flow<sup>1</sup> per unit since 2017

Balanced senior note maturity profile



One of North America's Largest Independent Fuel Distributors

- Operates > 100 terminals
- ~14,000 miles of pipeline
- ~7.400 branded locations



## Portfolio Optimized for Stability and Upside

Foundation of highly ratable income streams and fuel supply agreements with >95% retention rates

Advantaged footprint with high revenue uplift exposure from select retail locations



## Transforming Acquisitions into Long-Term Value

Cash flow stability

Opportunities for growth

Commercial and expense synergies

Attractive synergized investment multiples



# Financial Benefits For Parkland Shareholders



## **Immediate and Compelling Financial Benefits**

## Attractive Premium

25% premium<sup>2</sup> based on 7-day volume-weighted average prices as of May 2, 2025

## Flexibility in Consideration<sup>1</sup>

Three compelling options aligning with individual shareholder preferences

## **Enhanced Shareholder Returns**

**~85% dividend yield**<sup>3,4</sup> accretion relative to Parkland's current \$1.44/share

#### Enhanced Tax Structure

More appropriate tax structure for Canadian and institutional investors

## Participation in Future Growth

The larger, diversified platform enables a stable and growing dividend, expanded reinvestment and accretive acquisitions

<sup>4.</sup> Parkland Specified financial measure. See "Specified Financial Measures" in the End Notes for further information. See End Notes for further information.



<sup>1.</sup> All-cash and all-equity options are subject to proration, maximum amounts, and adjustments in accordance with the Plan of Arrangement.

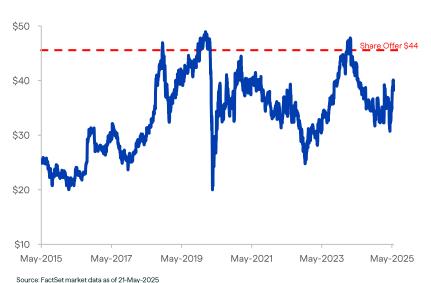
<sup>2.</sup> Calculated based on \$19.80 cash offer and 0.295x exchange ratio (45% cash, 55% equity), compared to the 7-day volume-weighted average prices of Parkland and Sunoco as of May 2, 2025.

3. Calculated as the difference in the annualized Parkland quarterly dividend of \$0.35 per share and unacco quarterly distribution of USS.0.90 per share and USD / CAD FX rate of 1.396 under the all-equity option.

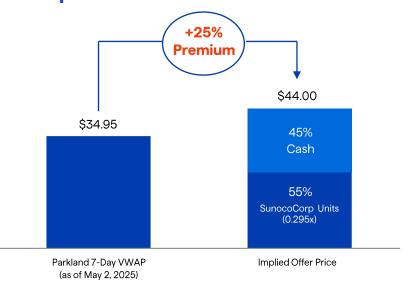
## **Attractive Premium**

\$44.00/share offer implies a 25% premium<sup>1</sup> based on 7-day volume-weighted average prices for Parkland and Sunoco as of May 2, 2025

#### **Parkland Share Price Performance**



#### **Implied Offer Price and Premium**



Parkland + **SUNDED** LP

# Flexible Consideration to Meet Shareholder Preferences

Three compelling options provide choice and continuity in returns, subject to proration<sup>1</sup>

#### All-Cash

\$44.00 per Parkland share, providing immediate liquidity

#### **All-Equity**

0.536 SunocoCorp units per Parkland share, allowing full participation in Sunoco future upside

#### Cash and Equity

\$19.80 cash + 0.295 SunocoCorp units per Parkland share, balancing immediate liquidity and future growth

#### **Comparative Value**

Option	Cash	SunocoCorp Units	Implied Dividend	Dividend Yield <sup>2</sup> vs PKI
All-Equity	\$0.00	0.536	\$2.69	+85% <sup>3</sup>
Cash and Equity (Default)	\$19.80	0.295	\$1.48	Comparable
All-Cash	\$44.00	0.000	\$0.00	N/A



## **Enhanced Shareholder Returns**



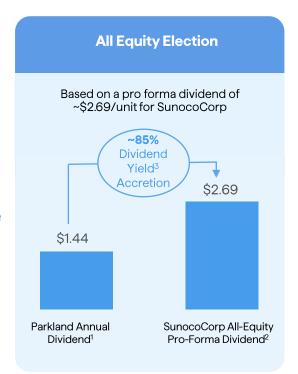
All consideration options deliver a substantial premium

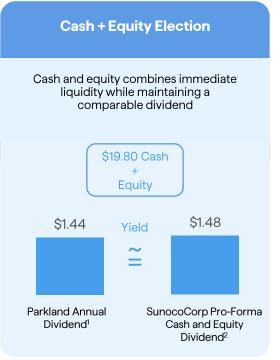


All-Equity election offers potential for substantial dividend uplift



Cash + equity combines immediate liquidity while maintaining a comparable dividend







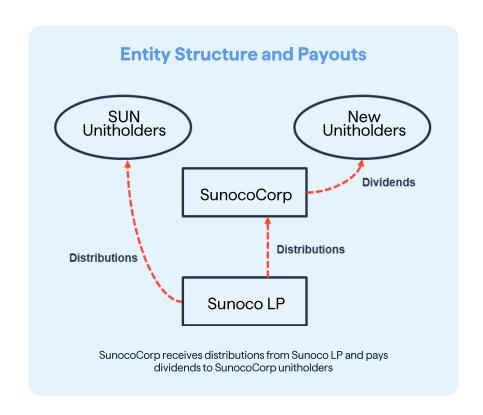
<sup>1,</sup> Assumes annualized Parkland quarterly dividend of \$0.36 per share.

<sup>2.</sup> Assumes annualized Sunoco quarterly distribution of US\$0.90 per unit and USD / CAD FX rate of 1.396.

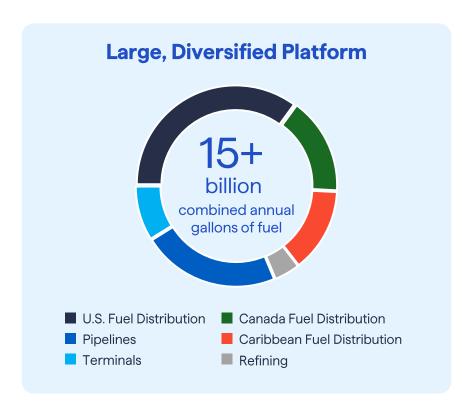
<sup>3.</sup> Parkland Specified financial measure. See "Specified Financial Measures" in the End Notes for further information.

## **More Appropriate Tax Structure**

- Improved tax treatment for non-U.S. investors
- Improved market access for tax-sensitive investors
- No incremental U.S. tax filing obligation for non-U.S. investors



## **Participation in Future Growth**



## **Capital Allocation Flexibility**

- Organic growth
- Accretive acquisitions
- ✓ Enhance shareholder returns

#### SunocoCorp Vehicle

- ✓ Improved access to capital markets
- Improved tax treatment for non-U.S. investors
- ✓ Valuable currency for future M&A

## **Strategic Rationale**



# Combination Creates Unmatched Scale and Stability

One of the Largest Independent Fuel Distributors in the Americas

Larger platform expected to **drive improved returns**, stronger margins, and increased distributable cash flow<sup>1</sup> per unit

#### Complementary Assets

Diversified global footprint with complementary geographic and operational strengths

## Significant Synergies

us\$250 million<sup>2</sup>
expected annual runrate synergies through operational efficiencies and supply chain optimization

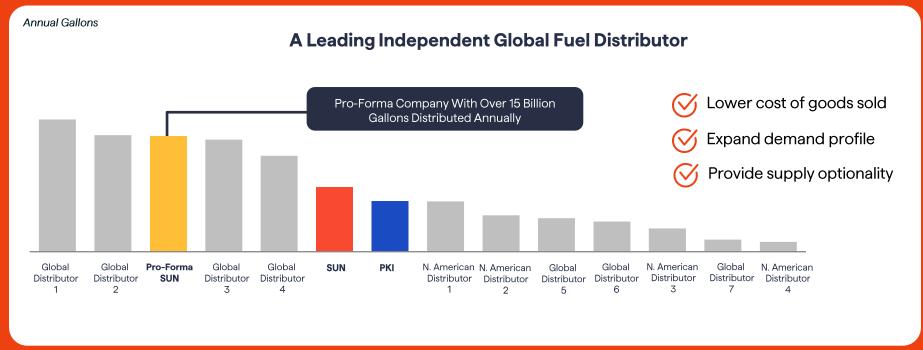
## Improved Financial Stability

Increased scale and diversification will result in a more resilient business with stable cash flow and less earnings volatility

## Scalable Platform for Long-Term Value Creation

Low-cost, supplyadvantaged networks will drive **improved margin capture** and support long-term growth

# Combined Scale Delivers Commercial Synergies



Source: Public company filings

## **Complementary Assets**

( Limited overlap

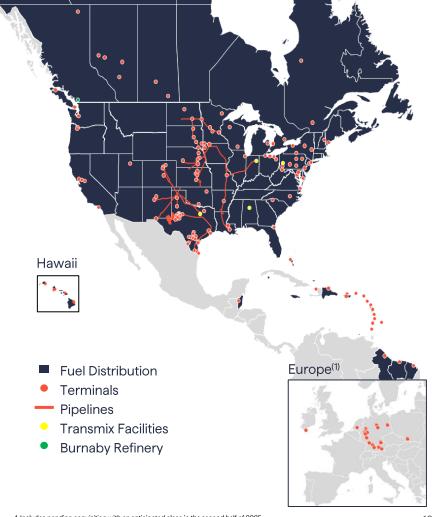
Diversified portfolio and geographic footprint across the U.S., Canada and the Caribbean

( Earnings resiliency

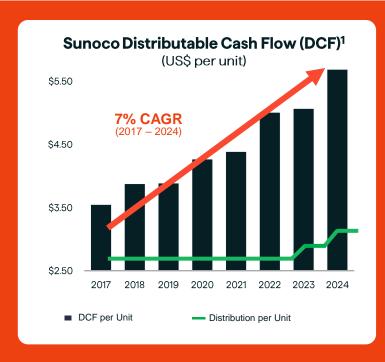
Limited exposure to any one industry or customer reduces volatility of earnings

Flexible capital allocation

Broad platform increases opportunities for organic and inorganic investment



## **Improved Financial Flexibility**



## Resilient business with stable earnings

- Track record of DCF growth
- March Ample room for distribution growth
- 4 times leverage target<sup>2</sup> (12-18 months)



# Commitment to Responsible Growth

Canadian employment

Maintain significant employment levels and Canadian head office in Calgary

- Canadian operations

  Continued investment in Burnaby Refinery and transportation energy infrastructure
- Portfolio expansion

  Existing and new opportunities throughout Canada, the Caribbean and U.S.

~4,000 bbls/d

Co-processing capacity at the Burnaby refinery



# Strategic Alternatives & Next Steps



# **Transaction is Superior to All Other Strategic Alternatives**

1

2

3

4

5

**Announcement of Strategic Review** 

Best Path Forward for Shareholder Value Compelling Offer That Provides Immediate Value

Strategic Fit That Will Promote Financial Growth

Strong Support from the Board, Management and Financial Advisors

Announced by the Parkland Board on March 5, 2025

Formed Special Committee to explore standalone plans, asset sales, spin-offs, and third-party transactions This transaction offers:

- √ Immediate premium
- ✓ Long-term upside participation via SunocoCorp
- √ Broader investor base and improved liquidity

Break-up or asset sale would require multiple steps, lengthy timelines, and higher execution risk

Superior proposal to any interest shown to date; no official proposals or bids emerged from other parties during the strategic review

This transaction delivers full value through a single path

Strong industrial logic

Material synergies

Positions Parkland shareholders in one of the most advantaged North American fuel platforms

Preserves key Canadian operations and identity (e.g. Burnaby Refinery)

Unanimous board approval

Fairness opinions obtained from Goldman Sachs, BofA Securities, and BMO supporting the transaction

Flexible election structure allows shareholder choice (cash vs. equity)<sup>1</sup>



## **Background to the Arrangement**

First Sunoco Proposal Received	Second Sunoco Proposal Received	Strategic Review Announced	Third Sunoco Proposal Received	Final Deal Terms Agreed
July 2023	August 2023	March 2025	April 2025	May 4, 2025
\$38.50 per share 40% cash / 60% equity (MLP units) 15% premium	\$45.00 per share 40% cash / 60% equity (MLP units) 23% premium		\$41.50 per share 50% cash / 50% equity (SunocoCorp units) 27% premium	\$44.00 per share 45% cash / 55% equity (SunocoCorp units) 25% premium <sup>1</sup>
Supported by legal and inancial advisors, Parkland's Board reviewed and determined it undervalued he Company and posed a number of issues for certain	The Company formed an ad hoc working group committee of independent directors to review the proposal, supported by legal and financial advisors	financial advisors to	Structure was further enhanced through negotiations to address tax complexities for non-U.S. investors	Commitments to maintain Canadian head office in Calgary, retain significant employment levels and inv in Burnaby Refinery
Parkland declined to proceed without improved terms	The committee determined it did not resolve structural issues and undervalued the Company given its	value for all shareholders	With guidance from the Special Committee, Parkland's management team negotiated the proposed transaction in	Unanimous Board approve and Special Committee recommendation

Parkland declined to proceed without improved terms

economic outlook at the time

performance, standalone

prospects and macro-

proposed transaction in consultation with the Company's financial advisors

and Parkland's Board

Representing a 35% premium to the closing price on April 17, 2025, the day immediately prior to Sunoco's third proposal



## Required Approvals and Targeted Close

**Shareholder Vote Targeted Close Regulatory Approvals** June 24, 2025 3 to 6 Months Second Half 2025 The Arrangement requires Listing of the SunocoCorp Units on the NYSE Committed bridge financing shareholder approval in place for cash portion Approval of the Court of King's Bench of Alberta All key milestones tracking on Receipt of certain key regulatory approvals, schedule including: Other customary closing HSR Act conditions for a transaction of Competition Act this nature Investment Canada Act Canada Transportation Act Material Foreign Antitrust and Investment Law approvals

# Parkland

## **End Notes**

Data as at December 31, 2024, unless otherwise indicated.

Certain comparative figures have been reclassified to conform with the current year's presentation.

#### Slide 3

Fuel volumes have been converted to gallons based on the conversion rate of 1US Gallon = 3.78541 liters.

Sunoco Free Cash Flow is defined as Distributable cash flow, as adjusted, less distributions. Distributable cash flow is a non-GAAP financial measure. See "Specified Financial Measures" section for further information.

#### Slide 4

SunocoCorp is a Delaware limited liability company and wholly owned subsidiary of Sunoco LP that will issue equity to Parkland shareholders and will, following a pre-closing reorganization, hold limited partnership units of Sunoco that are economically equivalent to Sunoco's publicly traded common units on the basis of one Sunoco common unit for each outstanding SunocoCorp unit. This entity will be treated as a corporation for tax purposes.

Parkland intends to hold an annual and special meeting of shareholders on June 24, 2025 to approve the transaction, as well as resolutions in respect of certain annual matters.

#### Slide 5

CAGR reflects the Compound Annual Growth Rate from 2017 till 2024.

#### Slide 7

VWAP is the Volume Weighted Average Price and measures the average trading price of a security or asset over a given period, weighted by the total trading volume during that period.

#### Slide 8

VWAP is the Volume Weighted Average Price and measures the average trading price of a security or asset over a given period, weighted by the total trading volume during that period.

#### Slide 17

LP is defined as a Limited Partnership.

CAGR reflects the Compound Annual Growth Rate from 2017 till 2024.

Sunoco Free Cash Flow is defined as Distributable cash flow, as adjusted, less distributions. Distributable cash flow is a non-GAAP financial measure. See "Specified Financial Measures" section for further information.

#### Slide 21

MLP is defined as a Master Limited Partnership.

#### Specified Financial Measures

#### Parkland

This communication refers to certain supplementary financial measures ("specified financial measures"). Dividend Yield is a supplementary financial measure, which does not have standardized meanings prescribed by International Financial Reporting Standards ("IFRS Accounting Standards") and may not be comparable to similar financial measures used by other issuers who may calculate these measures differently. See below for further information on these specified financial measures. See Section 15 of the Q1 2025 MD&A for a discussion of Dividend Yield and, where applicable, the reconciliations to the nearest IFRS measures, which is hereby incorporated by reference into this communication and available on Parkland's profile on SEDAR+ at www.sedarplus.ca. Investors are cautioned that these measures should not be construed as an alternative to directly comparable financial measures determined in accordance with IFRS as an indication of Parkland's performance.

**Dividend Yield** is a supplementary financial measure and is calculated as the annualized dividend of \$1.44/share divided by the closing share price.

#### Sunoco

Distributable cash flow and Adjusted EBITDA are non-GAAP financial measures. The most directly comparable financial measure is net income. These measures are used to provide useful information to investors as they are widely accepted financial indicators used by investors to compare partnership performance, and as it provides investors an enhanced perspective of the operating performance of assets and the cash the business is generating. For additional information on Distributable cash flow and Adjusted EBITDA, including composition and reconciliation to net income, where applicable, please refer to "Supplemental Information" section of Sunoco LP's Q12025 Form 8-K ("current report") dated May 6, 2025, which is incorporated by reference into this communication and available on Sunoco LP's profile on the SEC website at www.sec.gov

